

**Teppei Nagata** President

April 1980 Joined the Company August 2012 Operating Officer General Manager, Functional Materials **Business Headquarters** November 2016 General Manager, Corporate Planning Department General Manager, CSR Promotion Department

August 2017

Senior Operating Officer August 2019

eneral Manager, Interior Fittings Business Headquarters President and Representative Director, SUMINOE Co., Ltd.

August 2021

President and Representative Director (present) Chairman and Representative Director, SUMINOE Co., Ltd.

Reason for appointment: Mr. Nagata has been responsible for promoting CSR, organizing management plans, and conducting IR activities. He also served as the president of a Group company that is a mainstay of the Interior Fittings segment and has a wealth of experience in working in the Functional Materials segment.



Hiroaki Usugi Managing Director Representative Director

April 1986 August 2010 eneral Manager, Accounting Division August 2017 General Manager, Purchasing Department August 2019 Senior Operating Officer (present) Deputy General Manager, Administration January 2020 General Manager, Corporate Planning Department (present)

August 2020 August 2021

Managing Director and Representative Director (present)
General Manager, Administration Headquarters (present)

Reason for appointment: As the General Manager of the Accounting Division, Mr. Usugi was in charge of accounting as a whole. He has abundant business experience in the field of accounting.

April 1981



**Toshiro Maruyama** Managing Director

August 2013 February 2017 Department Manager, Automotive Textile Business Headquarters August 2017 ior Operating Officer (present) August 2021 General Manager, Automotive Textiles Business Headquarters (present)
President and Representative Director, iuminoe Teijin Techno Co., Ltd. (present) CEO, Suminoe Textile of America Corporation Chairman, SPM Automotive Textile Co., Ltd. CEO, T.C.H. Suminoe Co., Ltd. (present) August 2023

Managing Director (present)

Reason for appointment: Mr. Maruyama has held important positions at domestic and overseas sites in the Automotive Textiles business. Currently he is overseeing the entire business as the General Manager, leveraging his extensive experience in the Automotive Textiles business



Eiichiro Kimura Director

Reason for appointment: Mr. Kimura has been appointed as General Manager of the Development Department and as Representative Director of a Group company that plays a pivotal role in the department. He has been in charge of all aspects of technology and production. He has plenty of business experience in the fields of production technology and technological

April 1982

August 2013

August 2018

August 2019

Representative Director, Suminoe Techno Co.,

Ltd. (present)
General Manager, Development Department

Senior Operating Officer (present) **August 2021** 



Norihisa Murase Director

April 1983 Joined the Company June 2007 Manager, Sales Department, Kinki Block, SUMINOE Co., Ltd. July 2007 neral Manager, Kinki Block, SUMINOE Co., August 2020

August 2021 Senior Operating Officer (present)
Deputy General Manager, Interior Fittings Business Headquarters President and Representative Director, SUMINOE Co., Ltd. (present) Department Manager, Sales Department,

August 2022 Director (present) General Manager, Interior Fittings Business Headquarters (present)

Reason for appointment: Mr. Murase has been serving as President and Representative Director of a Group company that is at the core of the Interior Fittings segment. He has extensive business experience in this business segment.



Haruo Shimizu Outside Director

**February 1970**Joined Daikin Mfg. Co., Ltd. (current Exedy June 1994 Director, Daikin Mfg. Co., Ltd. June 2006 President and Chief Executive Officer, Exedy April 2015 Chairman, Exedy Corporation June 2016 Corporate Advisor, Exedy Corporation

June 2019

Independent Director

Outside Director (in charge of Audit Committee), Bando Chemical Industries, Ltd. August 2016 Outside Director, Suminoe Textile Co.. Ltd. Outside Director, Ashimori Industry Co., Ltd. (present)

Expected roles: As CEO of Exedy Corporation, Mr. Shimizu has developed a wealth of experience and broad insight. We hope that he will capitalize on these assets to give us valuable opinions and suggestions that will contribute to further improvement of the Company's corporate governance.



Kohei Nomura Outside Director Independent Director

Expected roles: Mr. Nomura has extensive legal knowledge that he has accumulated for many years as a lawyer. He is expected to appropriately perform his duties as our outside director from an objective standpoint making effective use of his excellent insight and wide-ranging experience based on his achievements as an outside director and auditor of other

April 1977

June 2015

June 2016

August 2018

(present)



Yumiko Oida Outside Director Independent Director

October 1994 Joined Asahi & Co. (now KPMG AZSA LLC). April 1998 Registered as a certified public accountant. August 2008 Director, BRAIN Co., Ltd. (present) November 2008 red as a licensed tax accountant. June 2019
Outside Director, Audit and Supervisory
Committee Member, SHOEI CORPORATION June 2020

Outside Director, COTA CO., LTD. August 2021
Outside Director of the Company (present)

Expected roles: As a certified public accountant and a licensed tax accountant, Ms. Oida has built up abundant knowledge and expertise in accounting and tax affairs for many years. Based on her experience in managing other companies and her wide-ranging insight, she is expected to contribute to further enhancement of the Company's corporate governance.



Yuko Shibuya Outside Director

April 1992 Joined Takashima February 2013 General Manager, Luxury Brand Business, Jewelry and Watch Division, Merchandising Headquarters, Takashimaya Co., Ltd. March 2015

General Manager, New Business Development Group, Sales and Business Operation Department, Headquarters, Takashimaya Co.,

March 2018 General Manager, Sales Operation and Merchandising, Takashimaya Singapore Ltd. March 2020 Director, General Manager, Sales Operation and Merchandising, Takashimaya Singapore

Ltd. March 2023 Operating Officer , Deputy General Manager, Merchandising Headquarters, Takashimaya August 2023

Outside Director of the Company (present)

Expected roles: We expect that Ms. Shibuya will help the Company further improve its corporate governance, based on a vast amount of experience she has accumulated while serving as an executive officer at Takashimaya Co., Ltd

## **Auditors**

As of August 30, 2023

Opened Nishikawa & Nomura Law Office (now

Outside Director, MKSystem Corporation

Outside Director, Audit and Supervisory

September 2015
Outside Auditor, JTEC Corporation (present)

Committee Member, ALINCO INCORPORATED

Outside Director of the Company (present)

Nomura & Partners). (present)

April 1982 Joined the Company February 2004

General Manager in charge of Production in

As of August 30, 2023

September 2013 rector, T.C.H Suminoe Co., Ltd. August 2018

Operating Officer EVP, Suminoe Textile of America Corporation January 2020 General manager, Quality Assurance

Department Manager, Technical Center

August 2020 Full-time Corporate Auditor (present)

Full-time Corporate Auditor

Kiyokazu Ichikawa

Reason for appointment: Mr. Ichikawa has many years of experience in production management at the Group's flagship factory. He has also ample knowledge acquired through his experience in managing and supervising major overseas Group companies.



Atsuhiro Sonoda **Outside Corporate** Auditor

April 1988 imaya Co., Ltd. Transferred to Takashimaya Space Create Co., Ltd. March 2011 March 2009 Deputy Department Manager, General Affairs

ent, Takashimaya Space Create Co., Ltd. March 2016

Marager of Accounting, Accounting Department, Takashimaya Space Create Co., Ltd. September 2016 Assistant Manager of Finance, Financial Department, Planning Division, Takashimaya Co., Ltd.

October 2018 Manager of Finance, Financial Department,

Planning Division, Takashimaya Co., Ltd. March 2019 Deputy Manager, Financial Department, Planning Division, Takashimaya Co., Ltd.

August 2019

orate Auditor of the Company (present) February 2023

s a licensed tax accountant March 2023

Operating Officer and Manager, Financial Department, Planning Division, Takashimaya Co., Ltd. (present)

Expected roles: Mr. Sonoda has professional expertise and abundant experience in corporate management that he has developed while working in the fields of general affairs as well as accounting and financial affairs. We expect that he will capitalize on his background for reinforcement of the Company's auditing system.



Takafumi Katayama

**Outside Corporate** Auditor

May 1991 Joined Marubeni Corporation. April 2013 Deputy General Manager, Fashion Apparel Department No2, Marubeni Corporation General Manager, Functional Materials Department, Marubeni Corporation April 2017 General Manager, Functional Textile Department, Marubeni Corporation June 2020 President and Representative Director, Marubeni Intex Co., Ltd. (present) August 2020 Outside Corporate Auditor of the Company

**Expected roles:** What we expect of Mr. Katayama is to help reinforce the Company's auditing system, drawing on his rich experience and insights that he has cultivated at Marubeni Corporation regarding the textiles business.

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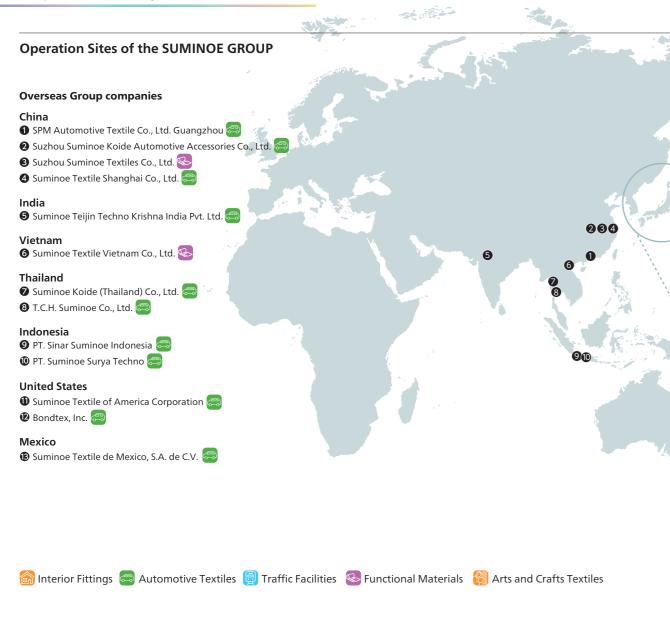
Fach FY ended May 31

										Each	h FY ended May 31
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Operating results											
Net sales (Million yen)	81,873	88,219	91,182	97,529	96,038	97,872	98,617	91,512	79,702	81,713	94,828
Operating income (Million yen)	1,921	2,809	3,101	2,553	1,297	2,247	3,118	1,557	1,049	110	1,294
Operating margin (%)	2.3	3.2	3.4	2.6	1.4	2.3	3.2	1.7	1.3	0.1	1.4
Ordinary income (Million yen)	2,291	3,401	3,729	2,883	1,364	2,358	2,956	1,323	1,211	950	1,575
Profit attributable to owners of parent (Million yen)	1,045	1,968	1,815	245	26	1,083	467	142	409	281	320
EBITDA (Million yen)	3,224	4,449	4,964	4,447	2,917	3,973	4,888	3,588	3,028	2,026	3,524
Cash flows											
Cash flows from operating activities (Million yen)	3,837	4,479	3,701	1,453	983	3,519	4,760	5,901	4,167	375	1,803
Cash flows from investing activities (Million yen)	-1,676	-1,221	-1,231	-3,211	-2,170	-244	-1,448	-1,536	-754	-1,191	-2,834
Free cash flow (Million yen)	2,160	3,257	2,470	-1,757	-1,186	3,274	3,311	4,365	3,413	-816	-1,030
Cash flows from financing activities (Million yen)	-2,048	-895	-2,756	119	354	-843	-4,964	-1,702	-3,174	-2,074	-52
Financial position											
Total assets (Million yen)	79,901	85,841	90,126	86,878	90,254	92,182	87,975	86,272	83,669	84,801	88,151
Interest-bearing debts (Million yen)	15,483	15,501	15,134	16,959	18,946	19,396	18,548	20,184	18,689	18,999	21,280
Shareholders' equity (Million yen)	19,597	21,552	22,860	22,614	22,111	22,664	20,560	18,641	18,878	19,711	19,458
Shareholders' equity ratio (%)	24.5	25.1	25.4	26.0	24.5	24.6	23.4	21.6	22.6	23.2	22.1
Per share data*1											
Profit per share (EPS) (Yen)	13.85	26.09	24.07	3.25	3.50	143.66	65.36	21.88	64.84	44.44	50.55
Book-value per share (Yen)	385.46	409.77	466.15	441.61	441.23	4,515.26	4,469.04	4,438.11	4,438.67	4,470.49	4,549.75
Annual dividend per share (Yen)	5	6	6	7	7	_	70	50	35	70	55
Payout ratio (%)	36.1	23.0	24.9	215.4	_	48.7	107.1	228.5	54.0	157.5	108.8
Other data											
Ratio of profit to equity (ROE) (%)	3.8	6.6	5.5	0.7	0.1	3.2	1.4	0.5	1.5	1.0	1.1
Capital expenditure*2 (Million yen)	1,571	1,502	1,422	820	2,722	1,171	1,617	3,516	2,677	4,636	2,441
Depreciation (Million yen)	1,302	1,640	1,862	1,893	1,620	1,725	1,769	2,030	1,979	1,915	2,229
R&D expenses (Million yen)	405	371	380	348	289	268	254	1,117	948	984	1,073
Number of employees	2,401	2,554	2,604	2,786	2,830	2,850	2,899	2,822	2,724	2,640	2,779

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<sup>\*1</sup> The Company consolidated its common shares at a ratio of 10 shares to 1 share, effective December 1, 2017. Considering the impact of the share consolidation, the value of the annual dividend per share for the fiscal year ended in May 2018 is omitted.

\*2 Capital expenditure for the fiscal year ended May 2020 and later includes not only property, plant and equipment, intangible assets, and investments but also an increase in leased assets owing to the application of IFRS 16 "Leases."



## Corporate Summary (As of May 31, 2023)

Company Name Suminoe Textile Co., Ltd. Head Office 11-20, Minami-Semba 3-Chome, Chuo-ku, Osaka 542-8504, Japan

Founded

Incorporated December 25, 1913

Suminoe Textile Joint-Stock Company

December 26, 1930 Organizational Suminoe Textile Co., Ltd.

¥9,554,000,000 Capital

Number of employees 260 (Consolidated group companies: 2,779)

URL https://suminoe.co.jp/en/ 29

Number of consolidated subsidiaries

Number of

equity-method affiliates

Fiscal year end Annual General Meeting of Shareholders Share unit number

May 31 each year Late August each year

Stock listings Market

Securities code Shareholder registry

administrator Accounting auditor

100 shares

Tokyo Stock Exchange, Prime

3501

Mizuho Trust & Banking Co., Ltd.

KPMG AZSA LLC

# Offices/Factories of Suminoe Textile Co., Ltd.

1 Head Office (Osaka City)

2 Tokyo Branch (Tokyo)

3 Nara Factory (Ikoma-gun, Nara Prefecture)

4 Shiga Factory (Koka City, Shiga Prefecture)

5 Kyoto Traditional Art and Craft Factory (Kyoto City)

6 East Tokyo Sales Office (Wako City, Saitama Prefecture)

7 West Tokyo Sales Office (Isehara City, Kanagawa Prefecture)

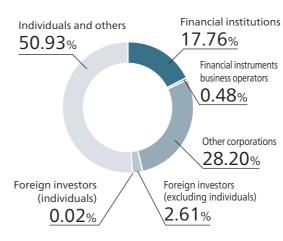
8 Nagoya Sales Office (Nagoya City, Aichi Prefecture)

9 Hiroshima Sales Office (Hiroshima City)

To Fukuoka Sales Office (Fukuoka City)



#### **Shareholder Distribution**



#### **Stock Information**

Authorized shares 30,000,000 Issued shares 7,682,162 Number of shareholders 8,645

### **Group companies in Japan (head offices)**

1 Suminoe Textile Co., Ltd. (Osaka City)

2 SUMINOE Co., Ltd. (Osaka City) Planning and sales of interior products, mainly carpets and curtains

3 RUNON CO., LTD. (Tokyo) anning and sales of interior products, mainly wallpapers

4 Suminoe Logistics Co., Ltd. (Ikoma-gun, Nara Prefecture) Product storage, handling, processing, and delivery

5 Suminoe Works Co., Ltd. (Tokyo) Installation of interior products

6 Kansai Laboratory Co., Ltd. (Matsubara City, Osaka Prefecture)

Suminoe Teijin Techno Co., Ltd. (Osaka City)

8 Marunaka Souei Co., Ltd. (Osaka City) Wholesale of traffic facility textiles

9 Suminoe Techno Co., Ltd. 🚳 🚭 🥵 Production and processing of carpets, continuous fiber spinning (including recycling), and production and processing of needle punch carpets Shiga Factory (Koka City, Shiga Prefecture) Nara Factory (Ikoma-gun, Nara Prefecture)

🔟 TANGO TEXTILE Co., Ltd. (Kyotango City, Kyoto Prefecture) 🔝 🐉 duction and sales of plush hand-woven curtains, hand-woven carpets and hook

🕦 Teijin Tecloth Ltd. (Inazawa City, Aichi Prefecture) 🥯 roduction and sales of automotive seat cov

② Owari Seisen Co., Ltd. Dyeing and finishing of automotive seat covering materials and interior fabrics Head Office (Ichinomiya City, Aichi Prefecture) Ishikawa Factory (Nomi City, Ishikawa Prefecture)

(B) Sewing Hyogo Co., Ltd. (Tamba City, Hyogo Prefecture) Sewing and processing of fabric products

1 INTEC CO., LTD. (Osaka City)

Development, design and sales of test equipment and measuring instruments (5 CPO Co., Ltd. (Tokyo)

Interior design, construction and supervision, manufacture and sale of custom-made furniture

6 PRETERIOR-TEXTILE Inc. (Osaka City) nterior finish work and sales of interior options

🕡 Seki Textile Co., Ltd. (Seki City, Gifu Prefecture) 🥽 🧐 Production and sales of automotive textiles and traffic for

#### Sales offices of each business segment

Automotive Textiles Interior Fittings Traffic Facilities Functional Materials

SUMINOE SHOWROOM

#### **Major Shareholders**

Name	Number of shares (Thousands)	Percentage of total shares outstanding (%)
Takashimaya Company, Limited	924	14.58
Nippon Life Insurance Company	476	7.52
Marubeni Corporation	366	5.78
Hayashi Telempu Holdings Corporation	233	3.67
The Master Trust Bank of Japan, Ltd. (Trust account)	221	3.50
The Master Trust Bank of Japan, Ltd. (as truste for Retirement Benefit Trust of UNITIKA LTD.)	e 178	2.82
Suminoe Textile Employee's Association	162	2.56
Suminoe Textile Kyoeikai	159	2.52
Toray Industries, Inc.	129	2.05
Meiji Yasuda Life Insurance Company	115	1.82

\*1. Fractions of less than 1,000 were disregarded in the numbers of shares held.

\*2. Suminoe Textile Co., Ltd. has treasury stock (1,338,540 shares) but is not included in the above list of major shareholders Treasury stock is excluded from the calculation of the percentages of share ownership.

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